

PLACEMENTS & CAREER OPPORTUNITIES

After completing the market-relevant degree course from KSBL, the opportunities are endless for our graduates. Our graduates have accepted job offers from all sectors and are successfully managing various functions across leading companies in the country and region.

OUR PLACEMENT SUPPORT AND LINKAGES ACROSS INDUSTRIES ENABLE US TO GIVE OUR STUDENTS THE REQUIRED PLATFORM TO TAKE OFF INTO THE PRACTICAL WORLD

WE TAKE PRIDE IN OUR MBA
PLACEMENT TRACK RECORD.
WITHIN A SPAN OF ONLY A
FEW YEARS, OUR GRADUATES ARE GOING
PLACES AND SECURING DECISION
MAKING ROLES ACROSS ALL SECTORS
AND FUNCTIONS.

ROUGHLY ONE-THIRD OF THE GRADUATING CLASS HAS AT LEAST ONE OFFER BEFORE GRADUATION

70% OF GRADUATES ARE PLACED IN FIRST 3 MONTHS

AROUND 30% OPT FOR NTREPRENEURSHIP

LEAD SUSTAINABLE ORGANIZATIONS IN A COMPLEX AND RAPIDLY CHANGING WORLD.



INNOVATIVE TEACHING



Dr. Saima Hussain is an Associate
Professor of Marketing at KSBL. She holds
a PhD from SZABIST and has more than
18 years of teaching experience at
prestigious institutions. She worked as an
Assistant Professor and Cluster Head for
Statistics and Research at SZABIST, where
she was also in charge of establishing
links between industry and academia.
She has also published numerous studies
in ESCI and impact factor journals on
topics such as innovation, consumer
technologies, consumer behavior, and
brand management.



Dr. Ahmad Junaid is an Associate Professor at KSBL. Before joining KSBL he was at IBA as Chairman of Department of Finance and research fellow CBER. He has also taught at various leading international universities in France including Kedge Business School and IAE-AIX graduate school of management in their top ranked programs.

WORLD-CLASS FACULTY

ENGAGING CASE-BASED ANDRAGOGY



Engr. Dr. Amir Manzoor is the Associate Professor of E-commerce and Project/Supply-Chain Management at KSBL. His professional experience entails a rich blend of both academic and corporate exposure exceeding 20 years with both national and international Organizations. Dr. Amir is a Ph.D. from Bahria University, Karachi and has published over 100 peer-reviewed research articles and 19 books. His published books have been adopted in the curriculum of reputed universities/regulatory bodies in 11



Latest case studies, simulations and articles under license from Harvard Business Publishing.



THE KSBL MBA EXPERIENCE

Mr. Zohaib Sikander Class of 2014 Brand Manager Gum Candy & Beverages Mondelez International "The extraordinary teaching methods of inspiring faculty taught me the intricacies of analytical decision making & strategic thinking that have made me a much better management professional today. With the KSBL MBA Program, I gained tremendous knowledge of many facets of the business."

Ms. Tooba Diwan Class of 2016 Assistant Brand Manager Unilever "My experience at KSBL has been incredibly transformative. The MBA program here helped me develop some strong business development competencies and equipped me with skills to overcome complex business challenges."

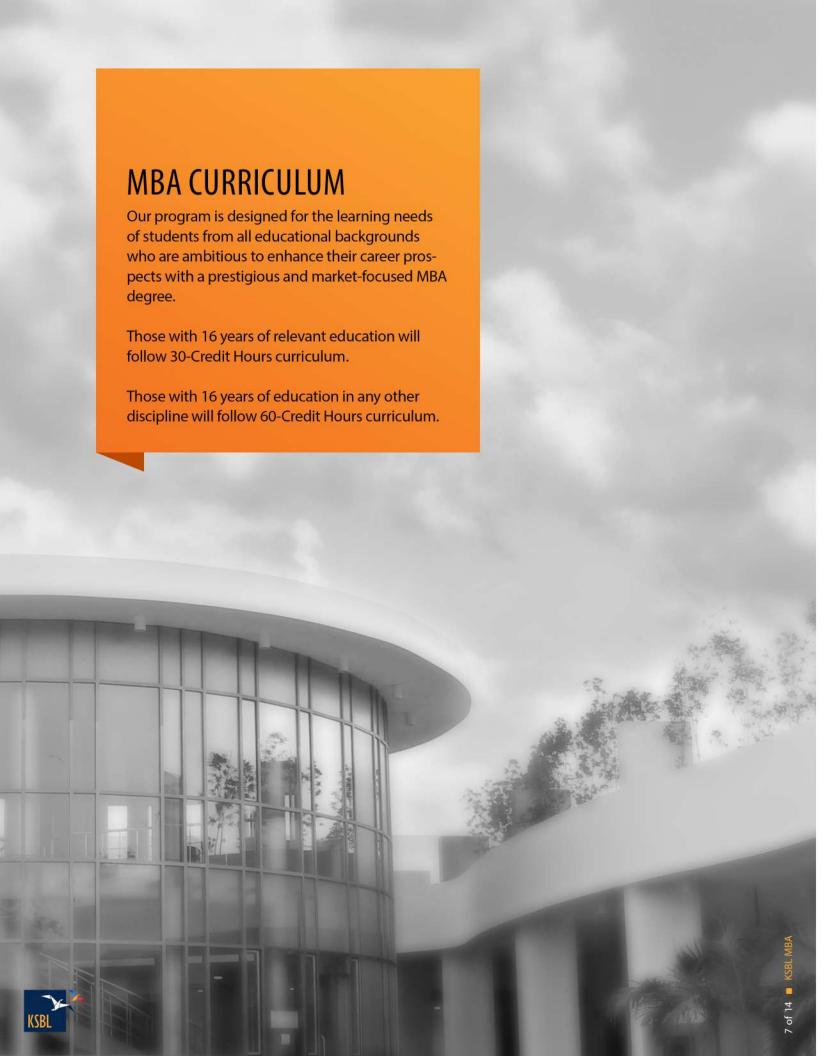


Mr. Faisal Ahmed Class of 2014 Area Sales Manager Engro Foods "KSBL MBA journey was distinctive in the way that it gave me perspective on how management activities are connected to corporate. It made me uniquely skilled at understanding & analyzing our current business scenario with an open and critical mindset."

Mr. Aisar Ali
Class of 2015
Assistant Director (BPS-17)
National Accountability Bureau
Islamabad Government of Pakistan

"Hailing from a humble regional background of Hunza, KSBL has immensely contributed to my capacity building and personality development. The emphasis on Ethics and Integrity at the institute has played a key role in my career's success since my job requires high-level commitment towards financial, ethical and moral values."





MBA CURRICULUM





COURSES

CREDIT HRS

ELIGIBILITY: 16 YEARS
EDUCATION IN ANY DISCIPLINE

Data Analysis & Modeling	2.5	
Financial Reporting & Analysis		•
Managerial Economics	• SEMESTER I	
Marketing Management		
Business Ethics & Law		
Accounting for Decision-making		
Corporate Finance	*	• SEMESTER II
Organizational Behaviour & HRM		
Market Research & Analysis		
Operations & Supply Chain Management		
Information Management		
Programming for Data Science		
Business Strategy in the Digital Era		SEMESTER III
Macroeconomics & Global Economy		
Topics in Finance		
• Elective I		
• Elective II	•	SEMESTER IV
Elective III		
• Elective IV		
Capstone Project	10	
Topics in FinanceCapstone Project		
	Financial Reporting & Analysis Managerial Economics Marketing Management Business Ethics & Law Accounting for Decision-making Corporate Finance Organizational Behaviour & HRM Market Research & Analysis Operations & Supply Chain Management Information Management Programming for Data Science Business Strategy in the Digital Era Macroeconomics & Global Economy Topics in Finance Elective I Elective II Elective IV Capstone Project	Financial Reporting & Analysis Managerial Economics Marketing Management Business Ethics & Law Accounting for Decision-making Corporate Finance Organizational Behaviour & HRM Market Research & Analysis Operations & Supply Chain Management Information Management Programming for Data Science Business Strategy in the Digital Era Macroeconomics & Global Economy Topics in Finance Elective I Elective II Elective IV Capstone Project



KSBL MBA **SPECIALIZATIONS**

We have launched five market relevant specialization options, so our students are able to seamlessly adapt and contribute to the rapidly changing world of business. As a sixth option, students can also opt for a General Management MBA by choosing courses from various electives.

DIGITAL **MARKETING**

Rapid innovation in the internet technologies has led to strong growth in digital marketing. All major industries are investing in non-traditional, digital customer experiences. With a job growth rate of approximately 9% by 2024 (Bureau of Labor Statistics), digital marketing is a formidable career path.

Career paths

- Digital Marketing Strategy
- Content Management
- Social Media Management
- Search Engine Marketing
- Ecommerce Management

FINTECH

TALENT

MANAGEMENT

SUPPLY

CHAIN

enormous.

Fintech is already touching more than 95% of global consumer base. According to a PwC report, more than 80% of financial institutions will be forging Fintech partnerships in the next 3 to 5 years. Need for trained talent and relevant education in Fintech stream is extremely valuable for professionals interested in a career in Finance.

Some coveted careers

- Block Chain
- Cryptocurrencies
- Cyber Security
- Risk & Compliance
- Machine Learning & Al

Innovation, remote work, D&I, Gig economy are among the key trends pushing organizations to be agile. Effective talent management is becoming a challenge in global and local markets alike. Opportunities for skills that serves this new dynamic of human capital are

Emerging careers

- Global Talent Scouting
- HR Analytics
- Business Continuity
- Virtual Org. Culture
- Virtual Learning

The dynamism and volatility of the current business landscape requires agility in the area of supply chain. With automation and machine learning, stakeholders from the supply chain eco-system are managing disruption while looking for STEM skilled talent in the area.

Emerging careers

- Supply Chain Analytics
- Strategic Supply Chain
- Business Continuity
- Business Analytics
- Commodity Specialist

INFORMATION MANAGEMENT

Information Systems is set to become the most promising field with digitization, data and advancement in analytics. Things like processing data, initiating transactions, producing reports, responding to queries and overall data-driven decision making is backed by professionals trained in Information Systems.

Career paths

- Information Security Analyst
- Data Manager
- Business Analyst
- Application Development
- Business Intelligence

SPECIALIZATION COURSES

DIGITAL MARKETING

- Digital Communication Strategy
- Marketing Analytics
- Mining the Web and Social Media
- Brand Management

FINTECH

- Blockchain & Cryptocurrencies
- Big Data Technologies
- Fintech: Foundations & Applications
- Finanacial Modeling & Security Analysis

TALENT MANAGEMENT

- Managing Talent and Culture
- Leadership & Change Management
- Performance & Compensation Management
- Global HR & Employment Models

SUPPLY CHAIN

- Strategic Sourcing
- Logistics Management
- Quality & Continuous Improvement
- Enterprise and SCM Systems

INFORMATION MANAGEMENT

- Enterprise and SCM Systems
- Business Intelligence & Analytics
- Systems Analysis & Design
- Digital Transformation Management





PROGRAM FEE

Please note: KSBL revises its MBA fee structure every year but it is subject to change anytime without prior notice. The fee structure does not include housing, food, government taxes or any other additional facilities. Fee structure does not vary for international students.

ADMISSION REQUIREMENTS

SELECTION PROCESS

HOW TO APPLY

PKR 3,000 **APPLICATION FEE**

ADMISSION FEE PKR 35,000

PROGRAM FEE PKR 29,000

Per credit hr

Business Education Background Non-Business Education Background 30 credit hrs 60 credit hrs

- 1 16 years of education at the time of Admission
- 2 Minimum undergraduate CGPA of 2.50
- 3 Atleast 5 years of working experience
- 1 Online Application assessment
- 2 KMAT (KSBL Management Admissions Test) NTS-GAT, GRE, GMAT are also accepted
- 3 Interview by Admissions Committee

To Apply for our program, please visit: ksbl.edu.pk/applynow









KSBL

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